

Office Supplies, Stationery, and Gift Stores: 2002

Issued July 2004

EC02-44I-03

2002 Economic Census

Retail Trade

Industry Series



U S C E N S U S B U R E A U

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-- Not applicable for this report.

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7".

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

AVAILABILITY OF ADDITIONAL DATA

All results of the 2002 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs and digital versatile discs (CD-ROMs and DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at www.census.gov/econ/census02/guide. More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at www.census.gov/econ/www/history.html.

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Retail Trade

SCOPE

The Retail Trade sector (sector 44-45) comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified in this sector.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes, are classified in this sector.

Exclusions. Excluded from this sector are governmental organizations classified in the covered industries except for liquor stores operated by state and local governments. Data for direct sellers with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the federal government are not included.

The tabulations for this sector do not include central administrative offices, warehouses, or other establishments that serve retail establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These "nonemployers," typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in *Nonemployer Statistics*. The contribution of nonemployers, moderate for this sector, may be examined at www.census.gov/nonemployerimpact.

Definitions. Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

REPORTS

The following reports provide statistics on this sector.

Industry Series. There are 21 reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, sales, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

Geographic Area Series. There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, sales, payroll, and employment by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

Subject Series:

- **Product Lines.** This report presents data on major categories of products sold for establishments of firms with payroll by kind of business. Data are presented for the United States, states, and metropolitan and micropolitan statistical areas.
- **Establishment and Firm Size (Including Legal Form of Organization).** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments of firms with payroll; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific topics for establishments of firms with payroll. Presentation of data varies by kind of business.

ZIP Code Statistics. This report presents data for establishments of firms with payroll by United States ZIP Code.

Other reports. Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics*, *Comparative Statistics*, *Bridge Between 2002 NAICS and 1997 NAICS*, *Business Expenses*, and the Survey of Business Owners reports.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Maps are available at www.census.gov/econ2002maps. Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for —

1. The United States as a whole.
2. States and the District of Columbia.
3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
 - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
 - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000 but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
 - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.
 - d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.

-
4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
 5. Economic places.
 - a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
 - b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
 - c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
 - d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county."

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). There were revisions to some industries in this sector for 2002.

For the retail trade sector, additional levels of detail for department stores and nonstore retailers are included in 2002 NAICS. Department stores are now further broken down into Department Stores (except Discount Department Stores) and Discount Department Stores. Electronic Shopping and Mail-Order Houses are now further broken down into Electronic Shopping, Electronic Auctions, and Mail-Order Houses.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual and monthly surveys on retail trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

CONTACTS FOR DATA USERS

Questions about these data may be directed to the U.S. Census Bureau, Service Sector Statistics Division, Retail Census Branch, 1-800-541-8345 or rcb@census.gov.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals
N	Not available or not comparable
S	Withheld because estimates did not meet publication standards
X	Not applicable
Z	Less than half the unit shown
a	0 to 19 employees
b	20 to 99 employees
c	100 to 249 employees
e	250 to 499 employees
f	500 to 999 employees
g	1,000 to 2,499 employees
h	2,500 to 4,999 employees
i	5,000 to 9,999 employees
j	10,000 to 24,999 employees
k	25,000 to 49,999 employees
l	50,000 to 99,999 employees
m	100,000 employees or more
r	Revised
–	Represents zero (page image/print only)
(CC)	Consolidated city
(IC)	Independent city

Table 1. Summary Statistics for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From admini- strative records ¹	Estimated ²
4532	Office supplies, stationery, and gift stores	44 359	36 237 397	4 595 741	1 107 502	313 666	13.9	7.2
45321	Office supplies and stationery stores	8 574	20 615 719	2 217 476	553 246	111 381	4.0	2.2
453210	Office supplies and stationery stores	8 574	20 615 719	2 217 476	553 246	111 381	4.0	2.2
45322	Gift, novelty, and souvenir stores	35 785	15 621 678	2 378 265	554 256	202 285	27.1	13.7
453220	Gift, novelty, and souvenir stores	35 785	15 621 678	2 378 265	554 256	202 285	27.1	13.7

¹Includes sales information obtained from administrative records of other federal agencies.

²Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

1997 NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
4532	Office supplies, stationery, and gift stores	44 359	36 237 397	4 595 741	313 666
	2002..				
	1997..	44 615	31 573 035	3 637 361	306 492
45321	Office supplies and stationery stores	8 574	20 615 719	2 217 476	111 381
	2002..	7 330	17 075 739	1 580 695	98 121
453210	Office supplies and stationery stores	8 574	20 615 719	2 217 476	111 381
	2002..	7 330	17 075 739	1 580 695	98 121
	1997..				
45322	Gift, novelty, and souvenir stores	35 785	15 621 678	2 378 265	202 285
	2002..	37 285	14 497 296	2 056 666	208 371
453220	Gift, novelty, and souvenir stores	35 785	15 621 678	2 378 265	202 285
	2002..	37 285	14 497 296	2 056 666	208 371
	1997..				

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 3. Product Lines by Kind of Business for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line	Establishments with the product line		Product line sales			Response coverage ² (percent)
			Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments ¹	
4532		Office supplies, stationery, and gift stores	44 359	X	36 237 397	X	100.0	76.1
	20100	Groceries & other food items for human consumption off the premises, including bottled, canned, or packaged soft drinks; candy; gum; packaged snacks; etc.	7 405	3 366 548	313 611	9.3	.9	X
	20120	Meals, unpackaged snacks, sandwiches, ice cream & yogurt, bakery items & nonalcoholic beverages generally served for immediate consumption	1 152	587 306	78 888	13.4	.2	X
	20140	Packaged liquor, wine, & beer	72	84 826	15 465	18.2	Z	X
	20150	Cigars, cigarettes, tobacco, & smokers' accessories, excluding sales from vending machines operated by others	1 917	991 591	107 018	10.8	.3	X
	20160	Drugs, health aids, beauty aids, including cosmetics	2 509	1 042 407	84 712	8.1	.2	X
	20180	Soaps, detergents, & household cleaners	904	389 770	17 833	4.6	Z	X
	20190	Paper & related products, including paper towels, toilet tissue, wraps, bags, foils, etc.	2 199	1 450 894	219 788	15.1	.6	X
	20200	Men's wear	2 103	1 027 133	76 176	7.4	.2	X
	20220	Women's, juniors', & misses' wear	4 482	2 661 104	240 047	9.0	.7	X
	20240	Children's wear, including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories	2 769	1 839 427	401 054	21.8	1.1	X
	20260	Footwear, including accessories	1 886	1 462 726	30 200	2.1	.1	X
	20270	Sewing, knitting materials & supplies, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.	391	139 407	12 391	8.9	Z	X
	20280	Curtains, draperies, blinds, slipcovers, bed & table coverings	1 547	474 136	32 649	6.9	.1	X
	20300	Major household appl, incl vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air-conditioners, dishwashers, ranges, microwaves, washers & dryers, outdoor gas grills, etc.	29	23 745	2 343	9.9	Z	X
	20310	Small electric appliances, including mixers; blenders; can openers; toasters; coffee makers; fry pans; & personal care appliances, such as hair dryers, curling irons, shavers, etc.	310	128 291	5 936	4.6	Z	X
	20320	Televisions, video recorders, video cameras, video tapes, DVDs, etc., including electronic game/DVD combination devices, parts, & accessories	1 608	1 419 147	156 465	11.0	.4	X
	20330	Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories	3 386	2 051 790	53 212	2.6	.1	X
	20340	Furniture, sleep equipment & outdoor/patio furniture	7 488	19 683 812	1 982 900	10.1	5.5	X
	20360	Flooring & floor coverings	57	36 555	1 406	3.8	Z	X
	20370	Computer hardware, software, & supplies, including computer game software	6 429	19 802 891	2 709 983	13.7	7.5	X
	20380	Kitchenware & home furn, incl cookware, cooking access, dinnerware, glassware, giftware, decorative access & lighting, clocks, mirrors, closet & bathroom access, outdoor charcoal grills, planters, etc.	18 096	7 083 683	2 056 039	29.0	5.7	65.6
	20386	Giftware & glassware including vases	16 425	6 493 073	1 495 675	23.0	4.1	X
	20387	All other kitchenware & home furnishings, including cookware, cooking accessories, dinnerware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc.	9 576	4 101 163	560 364	13.7	1.5	X
	20400	Jewelry, including watches, watch attachments, novelty jewelry, etc.	12 622	5 528 671	442 014	8.0	1.2	X
	20420	Books	8 883	4 539 052	254 621	5.6	.7	X
	20440	Photographic equipment & supplies	541	245 512	8 897	3.6	Z	X
	20460	Toys, hobby goods, & games, including stuffed animals, video & electronic games, electronic game devices, & wheel goods, except bicycles	5 974	3 324 922	444 778	13.4	1.2	X
	20490	Optical goods, including eyeglasses, contact lenses, sunglasses, etc.	84	53 582	2 031	3.8	Z	X
	20500	Sporting goods, including saddlery, boats, personal watercraft, snowmobiles, all-terrain vehicles (ATVs), golf cars, & other motorized sport vehicles, bicycles, parts & accessories, etc.	513	222 137	18 471	8.3	.1	X
	20600	Hardware, tools, & plumbing & electrical supplies, including ceiling fans & light fixtures	197	64 242	6 611	10.3	Z	X
	20620	Lawn, garden, & farm equipment & supplies; cut flowers; plants & shrubs; fertilizers; animal feed, other than for pets; etc.	1 253	414 224	56 443	13.6	.2	X
	20640	Dimensional lumber & other building/structural materials & supplies, including heating stoves & prefabricated fireplaces; spas, hot tubs, & saunas; stock kitchen & bathroom cabinets to be installed	41	31 868	7 342	23.0	Z	X
	20670	Paint & sundries	56	46 446	3 749	8.1	Z	X
	20690	Wallpaper & other flexible wallcoverings	130	17 028	1 562	9.2	Z	X
	20800	Pets, pet foods, & pet supplies	78	15 934	3 124	19.6	Z	X
	20850	All other merchandise	42 671	35 803 739	25 059 604	70.0	69.2	74.8
	20851	Stationery products, including stationery, tablets, pads, & related products	14 308	13 121 985	2 527 864	19.3	7.0	X
	20852	Office paper, including computer printer, copier, fax, & typewriter cut sheet paper	6 951	19 567 748	4 239 023	21.7	11.7	X
	20853	Office & school supplies	10 598	21 331 667	6 096 558	28.6	16.8	X
	20854	Office equipment, including fax machines, dictaphones, copying machines, calculating machines, etc.	6 132	19 206 949	2 753 334	14.3	7.6	X
	20855	Greeting cards	19 822	8 241 831	2 133 240	25.9	5.9	X
	20856	Magazines & newspapers	2 911	1 393 675	220 081	15.8	.6	X
	20859	Luggage & leather goods	2 568	5 371 455	109 569	2.0	.3	X
	20862	Collectibles, including items which are old, but less than 100 years old, & limited in supply	5 972	2 318 806	308 322	13.3	.9	X
	20863	Art goods, including original pictures & sculptures	2 593	842 457	78 032	9.3	.2	X
	20877	Souvenirs & novelty items, including fruit & gourmet food baskets & pre-filled balloons	22 484	10 675 984	3 690 425	34.6	10.2	X
	20878	Seasonal decorations, including decorative plates, napkins, & cups	19 752	9 475 722	2 337 909	24.7	6.5	X
	20879	Artificial/silk flowers, plants, & trees	3 604	1 190 124	87 870	7.4	.2	X
	20881	Craft supplies	1 545	631 335	57 795	9.2	.2	X
	20882	Typewriters	406	306 998	5 844	1.9	Z	X
	20883	All other merchandise	1 203	708 161	413 738	58.4	1.1	X
	29810	All other merchandise	9 589	15 887 199	774 394	4.9	2.1	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line	Establishments with the product line		Product line sales			Response coverage ² (percent)
			Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments ¹	
4532		Office supplies, stationery, and gift stores—Con.						
	29900	All nonmerch rcpts, incl all rcpts from customers for parts installed in repair & charges for dely, repair, maint, storage, installation, on-site const, rental/lease of tools/equip & oth svc provided	6 190	8 862 451	552 360	6.2	1.5	72.6
	29906	Other labor charges	708	477 457	26 454	5.5	.1	X
	29907	Parts installed in repair	333	345 205	12 049	3.5	Z	X
	29938	Printing or engraving to order	4 952	7 825 531	422 474	5.4	1.2	X
	29943	Value of service contracts	324	285 075	27 820	9.8	.1	X
	29979	All other nonmerchandise receipts, including receipts from customers for rental or lease of equipment, photofinishing, etc.	828	798 790	63 563	8.0	.2	X
45321		Office supplies and stationery stores	8 574	X	20 615 719	X	100.0	87.9
	20100	Groceries & other food items for human consumption off the premises, including bottled, canned, or packaged soft drinks; candy; gum; packaged snacks; etc.	69	48 035	1 649	3.4	Z	X
	20150	Cigars, cigarettes, tobacco, & smokers' accessories, excluding sales from vending machines operated by others	156	42 262	9 071	21.5	Z	X
	20160	Drugs, health aids, beauty aids, including cosmetics	18	12 782	825	6.5	Z	X
	20180	Soaps, detergents, & household cleaners	66	64 527	2 680	4.2	Z	X
	20190	Paper & related products, including paper towels, toilet tissue, wraps, bags, foils, etc.	436	487 974	30 924	6.3	.2	X
	20200	Men's wear	13	19 379	412	2.1	Z	X
	20220	Women's, juniors', & misses' wear	18	19 791	412	2.1	Z	X
	20240	Children's wear, including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories	8	2 474	206	8.3	Z	X
	20260	Footwear, including accessories	6	3 505	206	5.9	Z	X
	20320	Televisions, video recorders, video cameras, video tapes, DVDs, etc., including electronic game/DVD combination devices, parts, & accessories	51	28 037	1 031	3.7	Z	X
	20330	Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories	305	177 501	5 566	3.1	Z	X
	20340	Furniture, sleep equipment & outdoor/patio furniture	5 468	18 875 546	1 879 329	10.0	9.1	X
	20370	Computer hardware, software, & supplies, including computer game software	5 348	18 644 856	2 695 299	14.5	13.1	X
	20380	Kitchenware & home furn, incl cookware, cooking access, dinnerware, glassware, giftware, decorative access & lighting, clocks, mirrors, closet & bathroom access, outdoor charcoal grills, planters, etc.	250	152 969	16 493	10.8	.1	77.2
	20386	Giftware & glassware including vases	204	113 489	12 824	11.3	.1	X
	20387	All other kitchenware & home furnishings, including cookware, cooking accessories, dinnerware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc.	90	59 240	3 669	6.2	Z	X
	20400	Jewelry, including watches, watch attachments, novelty jewelry, etc.	82	39 994	2 268	5.7	Z	X
	20420	Books	577	320 574	41 231	12.9	.2	X
	20440	Photographic equipment & supplies	30	21 028	618	2.9	Z	X
	20460	Toys, hobby goods, & games, including stuffed animals, video & electronic games, electronic game devices, & wheel goods, except bicycles	417	246 358	22 059	9.0	.1	X
	20500	Sporting goods, including saddlery, boats, personal watercraft, snowmobiles, all-terrain vehicles (ATVs), golf cars, & other motorized sport vehicles, bicycles, parts & accessories, etc.	56	65 764	1 443	2.2	Z	X
	20600	Hardware, tools, & plumbing & electrical supplies, including ceiling fans & light fixtures	8	1 443	206	14.3	Z	X
	20850	All other merchandise	8 574	20 615 719	15 264 910	74.0	74.0	87.0
	20851	Stationery products, including stationery, tablets, pads, & related products	4 207	8 348 542	2 182 206	26.1	10.6	X
	20852	Office paper, including computer printer, copier, fax, & typewriter cut sheet paper	6 444	19 314 867	4 201 999	21.8	20.4	X
	20853	Office & school supplies	7 805	20 263 190	5 901 544	29.1	28.6	X
	20854	Office equipment, including fax machines, dictaphones, copying machines, calculating machines, etc.	5 951	19 075 725	2 734 626	14.3	13.3	X
	20855	Greeting cards	1 266	706 295	53 120	7.5	.3	X
	20856	Magazines & newspapers	211	72 773	7 632	10.5	Z	X
	20859	Luggage & leather goods	1 766	5 024 257	57 852	1.2	.3	X
	20862	Collectibles, including items which are old, but less than 100 years old, & limited in supply	50	48 653	2 137	4.4	Z	X
	20863	Art goods, including original pictures & sculptures	127	58 755	5 648	9.6	Z	X
	20877	Souvenirs & novelty items, including fruit & gourmet food baskets & pre-filled balloons	542	261 407	21 980	8.4	.1	X
	20878	Seasonal decorations, including decorative plates, napkins, & cups ..	809	481 377	48 083	10.0	.2	X
	20879	Artificial/silk flowers, plants, & trees	27	8 040	305	3.8	Z	X
	20881	Craft supplies	438	275 632	21 065	7.6	.1	X
	20882	Typewriters	386	288 620	5 648	2.0	Z	X
	20883	All other merchandise	72	56 899	21 065	37.0	.1	X
	29810	All other merchandise	3 438	11 833 217	344 489	2.9	1.7	X
	29900	All nonmerch rcpts, incl all rcpts from customers for parts installed in repair & charges for dely, repair, maint, storage, installation, on-site const, rental/lease of tools/equip & oth svc provided	2 309	7 058 616	293 980	4.2	1.4	87.2
	29906	Other labor charges	340	307 897	16 145	5.2	.1	X
	29907	Parts installed in repair	258	284 109	8 961	3.2	Z	X
	29938	Printing or engraving to order	2 019	6 755 731	237 650	3.5	1.2	X
	29943	Value of service contracts	166	210 559	19 497	9.3	.1	X
	29979	All other nonmerchandise receipts, including receipts from customers for rental or lease of equipment, photofinishing, etc.	196	164 183	11 727	7.1	.1	X
453210		Office supplies and stationery stores	8 574	X	20 615 719	X	100.0	87.9
	20100	Groceries & other food items for human consumption off the premises, including bottled, canned, or packaged soft drinks; candy; gum; packaged snacks; etc.	69	48 035	1 649	3.4	Z	X
	20150	Cigars, cigarettes, tobacco, & smokers' accessories, excluding sales from vending machines operated by others	156	42 262	9 071	21.5	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line	Establishments with the product line		Product line sales			Response coverage ² (percent)
			Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments ¹	
453210		Office supplies and stationery stores—Con.						
	20160	Drugs, health aids, beauty aids, including cosmetics	18	12 782	825	6.5	Z	X
	20180	Soaps, detergents, & household cleaners	66	64 527	2 680	4.2	Z	X
	20190	Paper & related products, including paper towels, toilet tissue, wraps, bags, foils, etc.	436	487 974	30 924	6.3	.2	X
	20200	Men's wear	13	19 379	412	2.1	Z	X
	20220	Women's, juniors', & misses' wear	18	19 791	412	2.1	Z	X
	20240	Children's wear, including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories	8	2 474	206	8.3	Z	X
	20260	Footwear, including accessories	6	3 505	206	5.9	Z	X
	20320	Televisions, video recorders, video cameras, video tapes, DVDs, etc., including electronic game/DVD combination devices, parts, & accessories	51	28 037	1 031	3.7	Z	X
	20330	Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories	305	177 501	5 566	3.1	Z	X
	20340	Furniture, sleep equipment & outdoor/patio furniture	5 468	18 875 546	1 879 329	10.0	9.1	X
	20370	Computer hardware, software, & supplies, including computer game software	5 348	18 644 856	2 695 299	14.5	13.1	X
	20380	Kitchenware & home furn, incl cookware, cooking access, dinnerware, glassware, giftware, decorative access & lighting, clocks, mirrors, closet & bathroom access, outdoor charcoal grills, planters, etc.	250	152 969	16 493	10.8	.1	77.2
	20386	Giftware & glassware including vases	204	113 489	12 824	11.3	.1	X
	20387	All other kitchenware & home furnishings, including cookware, cooking accessories, dinnerware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc.	90	59 240	3 669	6.2	Z	X
	20400	Jewelry, including watches, watch attachments, novelty jewelry, etc.	82	39 994	2 268	5.7	Z	X
	20420	Books	577	320 574	41 231	12.9	.2	X
	20440	Photographic equipment & supplies	30	21 028	618	2.9	Z	X
	20460	Toys, hobby goods, & games, including stuffed animals, video & electronic games, electronic game devices, & wheel goods, except bicycles	417	246 358	22 059	9.0	.1	X
	20500	Sporting goods, including saddlery, boats, personal watercraft, snowmobiles, all-terrain vehicles (ATVs), golf cars, & other motorized sport vehicles, bicycles, parts & accessories, etc.	56	65 764	1 443	2.2	Z	X
	20600	Hardware, tools, & plumbing & electrical supplies, including ceiling fans & light fixtures	8	1 443	206	14.3	Z	X
	20850	All other merchandise	8 574	20 615 719	15 264 910	74.0	74.0	87.0
	20851	Stationery products, including stationery, tablets, pads, & related products	4 207	8 348 542	2 182 206	26.1	10.6	X
	20852	Office paper, including computer printer, copier, fax, & typewriter cut sheet paper	6 444	19 314 867	4 201 999	21.8	20.4	X
	20853	Office & school supplies	7 805	20 263 190	5 901 544	29.1	28.6	X
	20854	Office equipment, including fax machines, dictaphones, copying machines, calculating machines, etc.	5 951	19 075 725	2 734 626	14.3	13.3	X
	20855	Greeting cards	1 266	706 295	53 120	7.5	.3	X
	20856	Magazines & newspapers	211	72 773	7 632	10.5	Z	X
	20859	Luggage & leather goods	1 766	5 024 257	57 852	1.2	.3	X
	20862	Collectibles, including items which are old, but less than 100 years old, & limited in supply	50	48 653	2 137	4.4	Z	X
	20863	Art goods, including original pictures & sculptures	127	58 755	5 648	9.6	Z	X
	20877	Souvenirs & novelty items, including fruit & gourmet food baskets & pre-filled balloons	542	261 407	21 980	8.4	.1	X
	20878	Seasonal decorations, including decorative plates, napkins, & cups ...	809	481 377	48 083	10.0	.2	X
	20879	Artificial/silk flowers, plants, & trees	27	8 040	305	3.8	Z	X
	20881	Craft supplies	438	275 632	21 065	7.6	.1	X
	20882	Typewriters	386	288 620	5 648	2.0	Z	X
	20883	All other merchandise	72	56 899	21 065	37.0	.1	X
	29810	All other merchandise	3 438	11 833 217	344 489	2.9	1.7	X
	29900	All nonmerch rpts, incl all rpts from customers for parts installed in repair & charges for dely, repair, maint, storage, installation, on-site const, rental/lease of tools/equip & oth svc provided	2 309	7 058 616	293 980	4.2	1.4	87.2
	29906	Other labor charges	340	307 897	16 145	5.2	.1	X
	29907	Parts installed in repair	258	284 109	8 961	3.2	Z	X
	29938	Printing or engraving to order	2 019	6 755 731	237 650	3.5	1.2	X
	29943	Value of service contracts	166	210 559	19 497	9.3	.1	X
	29979	All other nonmerchandise receipts, including receipts from customers for rental or lease of equipment, photofinishing, etc.	196	164 183	11 727	7.1	.1	X
45322		Gift, novelty, and souvenir stores	35 785	X	15 621 678	X	100.0	60.4
	20100	Groceries & other food items for human consumption off the premises, including bottled, canned, or packaged soft drinks; candy; gum; packaged snacks; etc.	7 336	3 318 513	311 962	9.4	2.0	X
	20120	Meals, unpackaged snacks, sandwiches, ice cream & yogurt, bakery items & nonalcoholic beverages generally served for immediate consumption	1 149	585 657	78 888	13.5	.5	X
	20140	Packaged liquor, wine, & beer	72	84 826	15 465	18.2	.1	X
	20150	Cigars, cigarettes, tobacco, & smokers' accessories, excluding sales from vending machines operated by others	1 761	949 329	97 947	10.3	.6	X
	20160	Drugs, health aids, beauty aids, including cosmetics	2 491	1 029 625	83 887	8.1	.5	X
	20180	Soaps, detergents, & household cleaners	838	325 243	15 153	4.7	.1	X
	20190	Paper & related products, including paper towels, toilet tissue, wraps, bags, foils, etc.	1 763	962 920	188 864	19.6	1.2	X
	20200	Men's wear	2 090	1 007 754	75 764	7.5	.5	X
	20220	Women's, juniors', & misses' wear	4 464	2 641 313	239 635	9.1	1.5	X
	20240	Children's wear, including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories	2 761	1 836 953	400 848	21.8	2.6	X
	20260	Footwear, including accessories	1 880	1 459 221	29 994	2.1	.2	X
	20270	Sewing, knitting materials & supplies, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.	389	135 284	12 185	9.0	.1	X
	20280	Curtains, draperies, blinds, slipcovers, bed & table coverings	1 544	470 837	32 649	6.9	.2	X

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			Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments ¹	
45322		Gift, novelty, and souvenir stores—Con.						
	20300	Major household appl, incl vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air-conditioners, dishwashers, ranges, microwaves, washers & dryers, outdoor gas grills, etc.	29	23 745	2 343	9.9	Z	X
	20310	Small electric appliances, including mixers; blenders; can openers; toasters; coffee makers; fry pans; & personal care appliances, such as hair dryers, curling irons, shavers, etc.	307	126 848	5 936	4.7	Z	X
	20320	Televisions, video recorders, video cameras, video tapes, DVDs, etc., including electronic game/DVD combination devices, parts, & accessories.	1 557	1 391 110	155 434	11.2	1.0	X
	20330	Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories.	3 081	1 874 289	47 646	2.5	.3	X
	20340	Furniture, sleep equipment & outdoor/patio furniture.	2 020	808 266	103 571	12.8	.7	X
	20360	Flooring & floor coverings.	57	36 555	1 406	3.8	Z	X
	20370	Computer hardware, software, & supplies, including computer game software.	1 081	1 158 035	14 684	1.3	.1	X
	20380	Kitchenware & home furn, incl cookware, cooking access, dinnerware, glassware, giftware, decorative access & lighting, clocks, mirrors, closet & bathroom access, outdoor charcoal grills, planters, etc.	17 846	6 930 714	2 039 546	29.4	13.1	52.1
	20386	Giftware & glassware including vases.	16 221	6 379 584	1 482 851	23.2	9.5	X
	20387	All other kitchenware & home furnishings, including cookware, cooking accessories, dinnerware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc.	9 486	4 041 923	556 695	13.8	3.6	X
	20400	Jewelry, including watches, watch attachments, novelty jewelry, etc.	12 540	5 488 677	439 746	8.0	2.8	X
	20420	Books.	8 306	4 218 478	213 390	5.1	1.4	X
	20440	Photographic equipment & supplies.	511	224 484	8 279	3.7	.1	X
	20460	Toys, hobby goods, & games, including stuffed animals, video & electronic games, electronic game devices, & wheel goods, except bicycles.	5 557	3 078 564	422 719	13.7	2.7	X
	20490	Optical goods, including eyeglasses, contact lenses, sunglasses, etc. ...	84	53 582	2 031	3.8	Z	X
	20500	Sporting goods, including saddlery, boats, personal watercraft, snowmobiles, all-terrain vehicles (ATVs), golf cars, & other motorized sport vehicles, bicycles, parts & accessories, etc.	457	156 373	17 028	10.9	.1	X
	20600	Hardware, tools, & plumbing & electrical supplies, including ceiling fans & light fixtures.	189	62 799	6 405	10.2	Z	X
	20620	Lawn, garden, & farm equipment & supplies; cut flowers; plants & shrubs; fertilizers; animal feed, other than for pets; etc.	1 250	413 193	56 237	13.6	.4	X
	20640	Dimensional lumber & other building/structural materials & supplies, including heating stoves & prefabricated fireplaces; spas, hot tubs, & saunas; stock kitchen & bathroom cabinets to be installed.	41	31 868	7 342	23.0	Z	X
	20670	Paint & sundries.	54	46 240	3 749	8.1	Z	X
	20690	Wallpaper & other flexible wallcoverings.	130	17 028	1 562	9.2	Z	X
	20800	Pets, pet foods, & pet supplies.	78	15 934	3 124	19.6	Z	X
	20850	All other merchandise.	34 097	15 188 020	9 794 694	64.5	62.7	58.7
	20851	Stationery products, including stationery, tablets, pads, & related products.	10 101	4 773 443	345 658	7.2	2.2	X
	20852	Office paper, including computer printer, copier, fax, & typewriter cut sheet paper.	507	252 881	37 024	14.6	.2	X
	20853	Office & school supplies.	2 793	1 068 477	195 014	18.3	1.2	X
	20854	Office equipment, including fax machines, dictaphones, copying machines, calculating machines, etc.	181	131 224	18 708	14.3	.1	X
	20855	Greeting cards.	18 556	7 535 536	2 080 120	27.6	13.3	X
	20856	Magazines & newspapers.	2 700	1 320 902	212 449	16.1	1.4	X
	20859	Luggage & leather goods.	802	347 198	51 717	14.9	.3	X
	20862	Collectibles, including items which are old, but less than 100 years old, & limited in supply.	5 922	2 270 153	306 185	13.5	2.0	X
	20863	Art goods, including original pictures & sculptures.	2 466	783 702	72 384	9.2	.5	X
	20877	Souvenirs & novelty items, including fruit & gourmet food baskets & pre-filled balloons.	21 942	10 414 577	3 668 445	35.2	23.5	X
	20878	Seasonal decorations, including decorative plates, napkins, & cups. ...	18 943	8 994 345	2 289 826	25.5	14.7	X
	20879	Artificial/silk flowers, plants, & trees.	3 577	1 182 084	87 565	7.4	.6	X
	20881	Craft supplies.	1 107	355 703	36 730	10.3	.2	X
	20882	Typewriters.	20	18 378	196	1.1	Z	X
	20883	All other merchandise.	1 131	651 262	392 673	60.3	2.5	X
	29810	All other merchandise.	6 151	4 053 982	429 905	10.6	2.8	X
	29900	All nonmerch rcpts, incl all rcpts from customers for parts installed in repair & charges for dely, repair, maint, storage, installation, on-site const, rental/lease of tools/equip & oth svc provided.	3 881	1 803 835	258 380	14.3	1.7	44.8
	29906	Other labor charges.	368	169 560	10 309	6.1	.1	X
	29907	Parts installed in repair.	75	61 096	3 088	5.1	Z	X
	29938	Printing or engraving to order.	2 933	1 069 800	184 824	17.3	1.2	X
	29943	Value of service contracts.	158	74 516	8 323	11.2	.1	X
	29979	All other nonmerchandise receipts, including receipts from customers for rental or lease of equipment, photofinishing, etc.	632	634 607	51 836	8.2	.3	X
453220		Gift, novelty, and souvenir stores.	35 785	X	15 621 678	X	100.0	60.4
	20100	Groceries & other food items for human consumption off the premises, including bottled, canned, or packaged soft drinks; candy; gum; packaged snacks; etc.	7 336	3 318 513	311 962	9.4	2.0	X
	20120	Meals, unpackaged snacks, sandwiches, ice cream & yogurt, bakery items & nonalcoholic beverages generally served for immediate consumption.	1 149	585 657	78 888	13.5	.5	X
	20140	Packaged liquor, wine, & beer.	72	84 826	15 465	18.2	.1	X
	20150	Cigars, cigarettes, tobacco, & smokers' accessories, excluding sales from vending machines operated by others.	1 761	949 329	97 947	10.3	.6	X
	20160	Drugs, health aids, beauty aids, including cosmetics.	2 491	1 029 625	83 887	8.1	.5	X
	20180	Soaps, detergents, & household cleaners.	838	325 243	15 153	4.7	.1	X
	20190	Paper & related products, including paper towels, toilet tissue, wraps, bags, foils, etc.	1 763	962 920	188 864	19.6	1.2	X
	20200	Men's wear.	2 090	1 007 754	75 764	7.5	.5	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line	Establishments with the product line		Product line sales			Response coverage ² (percent)
			Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments ¹	
453220		Gift, novelty, and souvenir stores—Con.						
	20220	Women's, juniors', & misses' wear	4 464	2 641 313	239 635	9.1	1.5	X
	20240	Children's wear, including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories	2 761	1 836 953	400 848	21.8	2.6	X
	20260	Footwear, including accessories	1 880	1 459 221	29 994	2.1	.2	X
	20270	Sewing, knitting materials & supplies, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.	389	135 284	12 185	9.0	.1	X
	20280	Curtains, draperies, blinds, slipcovers, bed & table coverings	1 544	470 837	32 649	6.9	.2	X
	20300	Major household appl, incl vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air-conditioners, dishwashers, ranges, microwaves, washers & dryers, outdoor gas grills, etc.	29	23 745	2 343	9.9	Z	X
	20310	Small electric appliances, including mixers; blenders; can openers; toasters; coffee makers; fry pans; & personal care appliances, such as hair dryers, curling irons, shavers, etc.	307	126 848	5 936	4.7	Z	X
	20320	Televisions, video recorders, video cameras, video tapes, DVDs, etc., including electronic game/DVD combination devices, parts, & accessories	1 557	1 391 110	155 434	11.2	1.0	X
	20330	Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories	3 081	1 874 289	47 646	2.5	.3	X
	20340	Furniture, sleep equipment & outdoor/patio furniture	2 020	808 266	103 571	12.8	.7	X
	20360	Flooring & floor coverings.	57	36 555	1 406	3.8	Z	X
	20370	Computer hardware, software, & supplies, including computer game software	1 081	1 158 035	14 684	1.3	.1	X
	20380	Kitchenware & home furn, incl cookware, cooking access, dinnerware, glassware, giftware, decorative access & lighting, clocks, mirrors, closet & bathroom access, outdoor charcoal grills, planters, etc	17 846	6 930 714	2 039 546	29.4	13.1	52.1
	20386	Giftware & glassware including vases	16 221	6 379 584	1 482 851	23.2	9.5	X
	20387	All other kitchenware & home furnishings, including cookware, cooking accessories, dinnerware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc.	9 486	4 041 923	556 695	13.8	3.6	X
	20400	Jewelry, including watches, watch attachments, novelty jewelry, etc.	12 540	5 488 677	439 746	8.0	2.8	X
	20420	Books	8 306	4 218 478	213 390	5.1	1.4	X
	20440	Photographic equipment & supplies	511	224 484	8 279	3.7	.1	X
	20460	Toys, hobby goods, & games, including stuffed animals, video & electronic games, electronic game devices, & wheel goods, except bicycles	5 557	3 078 564	422 719	13.7	2.7	X
	20490	Optical goods, including eyeglasses, contact lenses, sunglasses, etc.	84	53 582	2 031	3.8	Z	X
	20500	Sporting goods, including saddlery, boats, personal watercraft, snowmobiles, all-terrain vehicles (ATVs), golf cars, & other motorized sport vehicles, bicycles, parts & accessories, etc.	457	156 373	17 028	10.9	.1	X
	20600	Hardware, tools, & plumbing & electrical supplies, including ceiling fans & light fixtures	189	62 799	6 405	10.2	Z	X
	20620	Lawn, garden, & farm equipment & supplies; cut flowers; plants & shrubs; fertilizers; animal feed, other than for pets; etc.	1 250	413 193	56 237	13.6	.4	X
	20640	Dimensional lumber & other building/structural materials & supplies, including heating stoves & prefabricated fireplaces; spas, hot tubs, & saunas; stock kitchen & bathroom cabinets to be installed	41	31 868	7 342	23.0	Z	X
	20670	Paint & sundries	54	46 240	3 749	8.1	Z	X
	20690	Wallpaper & other flexible wallcoverings	130	17 028	1 562	9.2	Z	X
	20800	Pets, pet foods, & pet supplies	78	15 934	3 124	19.6	Z	X
	20850	All other merchandise	34 097	15 188 020	9 794 694	64.5	62.7	58.7
	20851	Stationery products, including stationery, tablets, pads, & related products	10 101	4 773 443	345 658	7.2	2.2	X
	20852	Office paper, including computer printer, copier, fax, & typewriter cut sheet paper	507	252 881	37 024	14.6	.2	X
	20853	Office & school supplies	2 793	1 068 477	195 014	18.3	1.2	X
	20854	Office equipment, including fax machines, dictaphones, copying machines, calculating machines, etc.	181	131 224	18 708	14.3	.1	X
	20855	Greeting cards	18 556	7 535 536	2 080 120	27.6	13.3	X
	20856	Magazines & newspapers	2 700	1 320 902	212 449	16.1	1.4	X
	20859	Luggage & leather goods	802	347 198	51 717	14.9	.3	X
	20862	Collectibles, including items which are old, but less than 100 years old, & limited in supply	5 922	2 270 153	306 185	13.5	2.0	X
	20863	Art goods, including original pictures & sculptures.	2 466	783 702	72 384	9.2	.5	X
	20877	Souvenirs & novelty items, including fruit & gourmet food baskets & pre-filled balloons	21 942	10 414 577	3 668 445	35.2	23.5	X
	20878	Seasonal decorations, including decorative plates, napkins, & cups	18 943	8 994 345	2 289 826	25.5	14.7	X
	20879	Artificial/silk flowers, plants, & trees	3 577	1 182 084	87 565	7.4	.6	X
	20881	Craft supplies	1 107	355 703	36 730	10.3	.2	X
	20882	Typewriters	20	18 378	196	1.1	Z	X
	20883	All other merchandise	1 131	651 262	392 673	60.3	2.5	X
	29810	All other merchandise	6 151	4 053 982	429 905	10.6	2.8	X
	29900	All nonmerch rcpts, incl all rcpts from customers for parts installed in repair & charges for dely, repair, maint, storage, installation, on-site const, rental/lease of tools/equip & oth svc provided	3 881	1 803 835	258 380	14.3	1.7	44.8
	29906	Other labor charges	368	169 560	10 309	6.1	.1	X
	29907	Parts installed in repair	75	61 096	3 088	5.1	Z	X
	29938	Printing or engraving to order	2 933	1 069 800	184 824	17.3	1.2	X
	29943	Value of service contracts	158	74 516	8 323	11.2	.1	X
	29979	All other nonmerchandise receipts, including receipts from customers for rental or lease of equipment, photofinishing, etc.	632	634 607	51 836	8.2	.3	X

¹Product line sales and/or product line percents may not sum to totals due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.

²Sales of establishments reporting product line sales as percent of total sales.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 4. Concentration by Largest Firms for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
4532	Office supplies, stationery, and gift stores						
	All firms	44 359	36 237 397	100.0	4 595 741	1 107 502	313 666
	4 largest firms	3 356	16 720 944	46.1	1 524 137	384 991	83 639
	8 largest firms	5 421	18 079 262	49.9	1 728 225	431 649	100 658
	20 largest firms	7 103	19 723 607	54.4	1 943 659	484 913	115 639
	50 largest firms	7 926	20 700 462	57.1	2 076 039	516 041	124 358
45321	Office supplies and stationery stores						
	All firms	8 574	20 615 719	100.0	2 217 476	553 246	111 381
	4 largest firms	2 936	16 049 487	77.9	1 442 748	364 927	74 673
	8 largest firms	3 229	16 378 964	79.4	1 481 276	374 297	76 783
	20 largest firms	3 352	16 623 606	80.6	1 524 671	385 470	78 508
	50 largest firms	3 465	16 981 491	82.4	1 577 447	397 820	80 510
453210	Office supplies and stationery stores						
	All firms	8 574	20 615 719	100.0	2 217 476	553 246	111 381
	4 largest firms	2 936	16 049 487	77.9	1 442 748	364 927	74 673
	8 largest firms	3 229	16 378 964	79.4	1 481 276	374 297	76 783
	20 largest firms	3 352	16 623 606	80.6	1 524 671	385 470	78 508
	50 largest firms	3 465	16 981 491	82.4	1 577 447	397 820	80 510
45322	Gift, novelty, and souvenir stores						
	All firms	35 785	15 621 678	100.0	2 378 265	554 256	202 285
	4 largest firms	1 840	1 944 869	12.4	250 543	59 807	22 644
	8 largest firms	3 130	2 785 955	17.8	386 007	92 095	32 591
	20 largest firms	4 284	3 681 971	23.6	502 752	120 625	41 823
	50 largest firms	4 811	4 396 350	28.1	592 492	141 189	48 599
453220	Gift, novelty, and souvenir stores						
	All firms	35 785	15 621 678	100.0	2 378 265	554 256	202 285
	4 largest firms	1 840	1 944 869	12.4	250 543	59 807	22 644
	8 largest firms	3 130	2 785 955	17.8	386 007	92 095	32 591
	20 largest firms	4 284	3 681 971	23.6	502 752	120 625	41 823
	50 largest firms	4 811	4 396 350	28.1	592 492	141 189	48 599

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Includes tips and gratuities received by employees from patrons and reported to employers. Excludes payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

ESTABLISHMENTS

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each retail trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe stores" classification.

FIRMS

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

FIRST-QUARTER PAYROLL

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are

proprietors and partners of unincorporated businesses; employees of departments or concessions operated by other companies at the establishment; full- and part-time leased employees whose payroll was filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

SALES

Includes merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; gasoline, liquor, tobacco, and other excise taxes that are paid by the manufacturer or wholesaler and passed on to the retailer; and shipping and handling receipts.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales and other taxes (including Hawaii's General Excise Tax) collected from customers and forwarded to taxing authorities; gross sales and receipts of departments or concessions operated by other companies; and commissions or receipts from the sale of government lottery tickets.

Sales do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Appendix B.

NAICS Codes, Titles, and Descriptions

PART 1. 2002 NAICS

4532 OFFICE SUPPLIES, STATIONERY, AND GIFT STORES

This industry group comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers; and (4) retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

45321 OFFICE SUPPLIES AND STATIONERY STORES

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; and (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers.

453210 OFFICE SUPPLIES AND STATIONERY STORES

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; and (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers.

45322 GIFT, NOVELTY, AND SOUVENIR STORES

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

453220 GIFT, NOVELTY, AND SOUVENIR STORES

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

PART 2. 1997 NAICS

4532 OFFICE SUPPLIES, STATIONERY, AND GIFT STORES

This industry group comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers; and (4) retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

45321 OFFICE SUPPLIES AND STATIONERY STORES

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; and (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers.

453210 OFFICE SUPPLIES AND STATIONERY STORES

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; and (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers.

45322 GIFT, NOVELTY, AND SOUVENIR STORES

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

453220 GIFT, NOVELTY, AND SOUVENIR STORES

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

Appendix C.

Methodology

SOURCES OF THE DATA

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For most very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term “employers” refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
2. Establishments not sent a report form:
 - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
 - b. All nonemployers, i.e., all firms with no paid employees during 2002. Sales information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total sales of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at help.econ.census.gov/econhelp/resources/.

A more detailed examination of census methodology is presented in the *History of the Economic Census* at www.census.gov/econ/www/history.html.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at www.census.gov/epcd/naics02/ identify all industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

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1. Establishments that returned a report form were classified on the basis of their self-designation, product line sales, and responses to other industry-specific inquiries.
 2. Establishments without a report form:
 - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
 - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

RELIABILITY OF DATA

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of sales from administrative records." This includes sales information obtained from administrative records of other federal agencies. The "Percent of sales estimated" includes sales information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, sales, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report form, were available only from establishments responding to those inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

CONCENTRATION CATEGORIES

Concentration categories are based on aggregate sales of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating three retail establishments – a furniture store (NAICS 4421), a home furnishings store (NAICS 4422), and an electronics and appliance store (NAICS 4431) – would be treated as three one-establishment firms at the most detailed NAICS level, as a two-establishment firm in NAICS 442 and a one-establishment firm in NAICS 443, and as a single three-establishment firm in Retail Trade totals (NAICS 44-45).

DISCLOSURE

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

Appendix D. Geographic Notes

Not applicable for this report.

Appendix E. Metropolitan and Micropolitan Statistical Areas

Not applicable for this report.

